FY2023 Financial Results Briefing

May 10, 2024



FY2023 Results and FY2024 Forecasts - Consolidated

(Unit: 100 million yen)

| | FY2022 | FY2023 | Year-on-year | FY2024 | Year-on-year | |
|------------------------------|---------|---------|--------------|-----------|--------------|--|
| | results | results | % | forecasts | % | |
| Net sales | 1,673 | 1,795 | 7.3% | 1,950 | 8.7% | |
| Operating income | 96 | 117 | 21.8% | 160 | 37.2% | |
| | 5.7% | 6.5% | | 8.2% | | |
| Ordinary income | 112 | 143 | 27.2% | 150 | 3.1% | |
| | 6.7% | 8.0% | | 7.7% | | |
| Net | 88 | 113 | 27.8% | 125 | 10.5% | |
| income | 5.3% | 6.3% | | 6.4% | | |
| Average FX rate (JPY/USD) | 136.0 | 145.3 | | 145 | | |

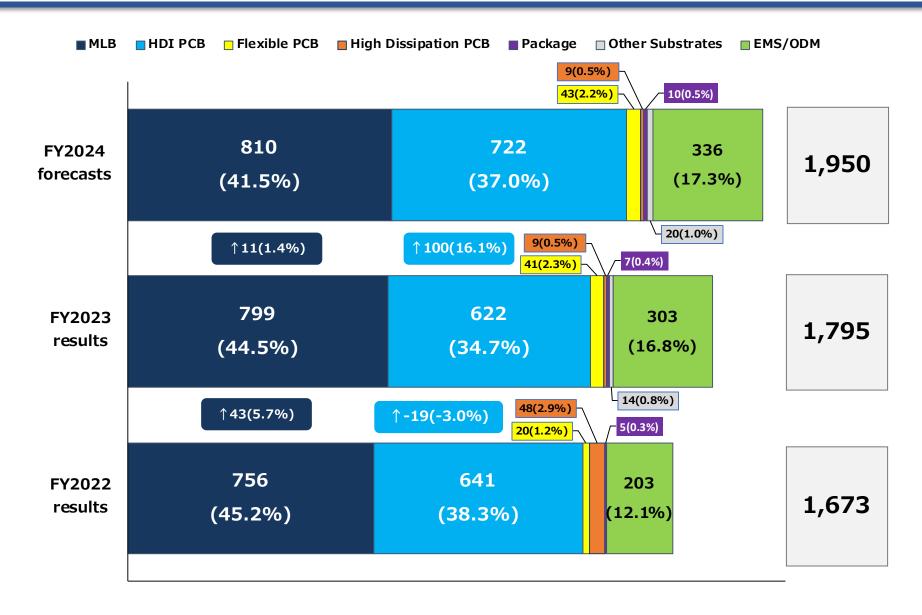
Net Sales and Operating Income by Product Application

(Unit: 100 million yen)

| | FY2022 res | ulto | EV2022 #06 | EV2022 recults | | FY2024 forecasts | |
|---|------------|---------------------|----------------|---------------------|-------------|---------------------|--|
| | FYZUZZ res | | FY2023 results | | FYZUZ4 TORE | | |
| | Net Sales | Operating Income | Net Sales | Operating Income | Net Sales | Operating Income | |
| | | % | | % | | % | |
| Automotive | 845 | 60 | 947 | 81 | 969 | 95 | |
| | | 7.1% | | 8.6% | | 9.8% | |
| Smartphone/ Tablet | 271 | 11 | 266 | 21 | 238 | 30 | |
| | | 4.1% | | 7.9% | | 12.6% | |
| Semiconductor Package | 5 | 0 | 7 | -15 | 10 | -17 | |
| | | 0.0% | | -214.3% | | -170.0% | |
| SSD/ IoT Module | 100 | 10 | 85 | 10 | 77 | 12 | |
| 101 Module | | 10.0% | | 11.8% | | 15.6% | |
| satellite communication | 0 | 0 | 0 | 0 | 80 | 8 | |
| | | 0.0% | | 0.0% | | 10.0% | |
| AI appliances/ Amusement/ Industrial Equipment/ | 249 | 16 | 187 | 11 | 240 | 21 | |
| Other Substrate | | 6.4% | | 5.9% | | 8.8% | |
| EMS/ODM | 203 | -1 | 303 | 9 | 336 | 11 | |
| | | -0.5% | | 3.0% | | 3.3% | |
| Total | 1,673 | 96 | 1,795 | 117 | 1,950 | 160 | |
| | | 5.7% | | 6.5% | | 8.2% | |

Net Sales by Product Specification

(Unit: 100 million yen)



Disclaimer:

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These forward-looking statements are not historical facts, rather they represent assumptions and beliefs based on comprehensive data currently available.

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