

# **FY2023 Q3 Financial Results Briefing**

**February 6, 2024**



**MEIKO ELECTRONICS CO., LTD.**  
(Securities Identification Code: 6787)

This presentation contains forward-looking statements concerning Meiko Group's future plans, strategies and performance. However, Meiko does not publish this presentation as a disclosure document based on the Financial Instruments and Exchange Act of Japan.

These forward-looking statements are not historical facts, rather they represent assumptions and beliefs based on comprehensive data currently available.

Furthermore, the Printed Circuit Board business is subject to a number of risks and uncertainties that relate to raw material price, conditions of customers' market, technological trends, change of foreign exchange, change of tax rules and regulations, disasters, international conflicts and other factors. Meiko therefore wishes to caution that actual results may differ materially from our expectations.

# FY2023 Q3 Financial Results - Consolidated ( 100 million yen)

	FY2022	FY2023	Year-on-year	
	Q3	Q3	Diff.	%
<b>Net sales</b>	<b>1,253</b>	<b>1,335</b>	<b>82</b>	<b>6.6%</b>
<b>Operating income</b>	<b>80</b> 6.4%	<b>83</b> 6.2%	<b>3</b>	<b>4.5%</b>
<b>Ordinary income</b>	<b>94</b> 7.5%	<b>98</b> 7.3%	<b>4</b>	<b>4.2%</b>
<b>Net income</b>	<b>71</b> 5.7%	<b>77</b> 5.8%	<b>6</b>	<b>7.8%</b>
Average FX rate (JPY/USD)	136.85	143.79		

# Net Sales and Operating Income by Product Application ( 100 million yen)

	FY2022						FY2023					
	PCB		EMS/ODM		Total		PCB		EMS/ODM		Total	
	Net Sales	Operating Income %	Net Sales	Operating Income %	Net Sales	Operating Income %	Net Sales	Operating Income %	Net Sales	Operating Income %	Net Sales	Operating Income %
Automotive	640	45 7.0%	10	0 0.0%	650	45 6.9%	710	55 7.7%	38	1 2.6%	748	56 7.5%
Smartphone/ Tablet	208	12 5.8%	0	0 0.0%	208	12 5.8%	184	12 6.5%	0	0 0.0%	184	12 6.5%
Semiconductor Package	3	0 0.0%		0 0.0%	3	0 0.0%	4	-7 -175.0%		0 0.0%	4	-7 -175.0%
SSD/ IoT Module	75	10 13.3%	0	0 0.0%	75	10 13.3%	60	7 11.7%	0	0 0.0%	60	7 11.7%
AI appliances/ Amusement/ Industrial Equipment/ Other Substrate	197	14 7.1%	120	-1 -0.8%	317	13 4.1%	158	11 7.0%	181	4 2.2%	339	15 4.4%
Total	1,123	81 7.2%	130	-1 -0.8%	1,253	80 6.4%	1,116	78 7.0%	219	5 2.3%	1,335	83 6.2%

# Net Sales by Product Specification

( 100 million yen)

