

# **FY2021 Q3 Financial Results Briefing**

**February 4, 2022**



**MEIKO ELECTRONICS CO., LTD.**  
(Securities Identification Code: 6787)

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These forward-looking statements are not historical facts, rather they represent assumptions and beliefs based on comprehensive data currently available.

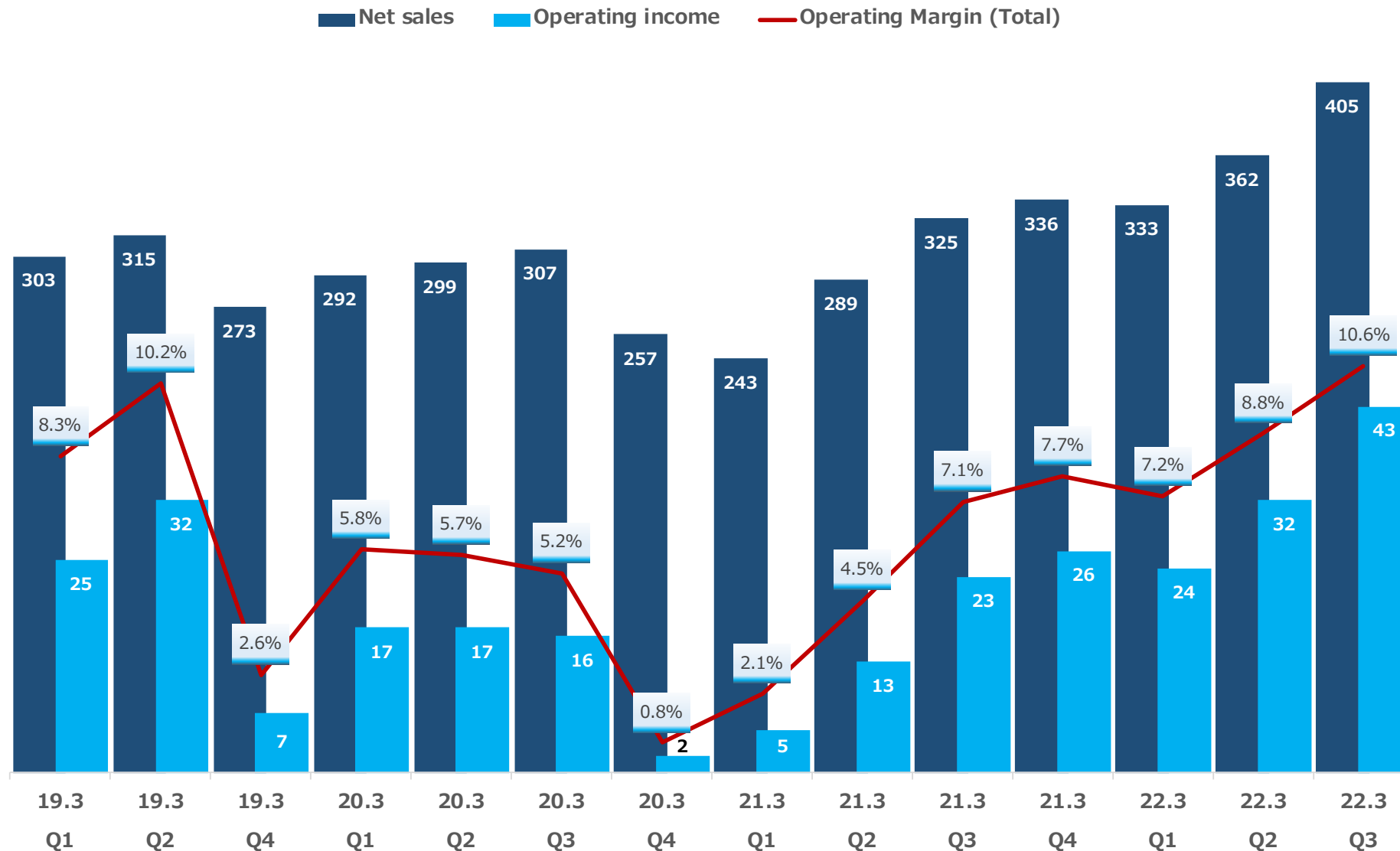
Furthermore, the Printed Circuit Board business is subject to a number of risks and uncertainties that relate to raw material price, conditions of customers' market, technological trends, change of foreign exchange, change of tax rules and regulations, disasters, international conflicts and other factors. Meiko therefore wishes to caution that actual results may differ materially from our expectations.

# FY2021 Q3 Financial Results - Consolidated ( 100 million yen)

|                           | FY2020            | FY2021            | Year-on-year |               |
|---------------------------|-------------------|-------------------|--------------|---------------|
|                           | Q3                | Q3                | Diff.        | %             |
| Net sales                 | <b>857</b>        | <b>1,100</b>      | <b>243</b>   | <b>28.3%</b>  |
| Operating income          | <b>41</b><br>4.8% | <b>98</b><br>8.9% | <b>57</b>    | <b>137.2%</b> |
| Ordinary income           | <b>19</b><br>2.2% | <b>99</b><br>9.0% | <b>80</b>    | <b>422.5%</b> |
| Net income                | <b>13</b><br>1.5% | <b>79</b><br>7.2% | <b>66</b>    | <b>521.1%</b> |
| Average FX rate (JPY/USD) | 105.53            | 111.47            |              |               |

# Quarterly Net Sales and Operating Income

(100 million yen)



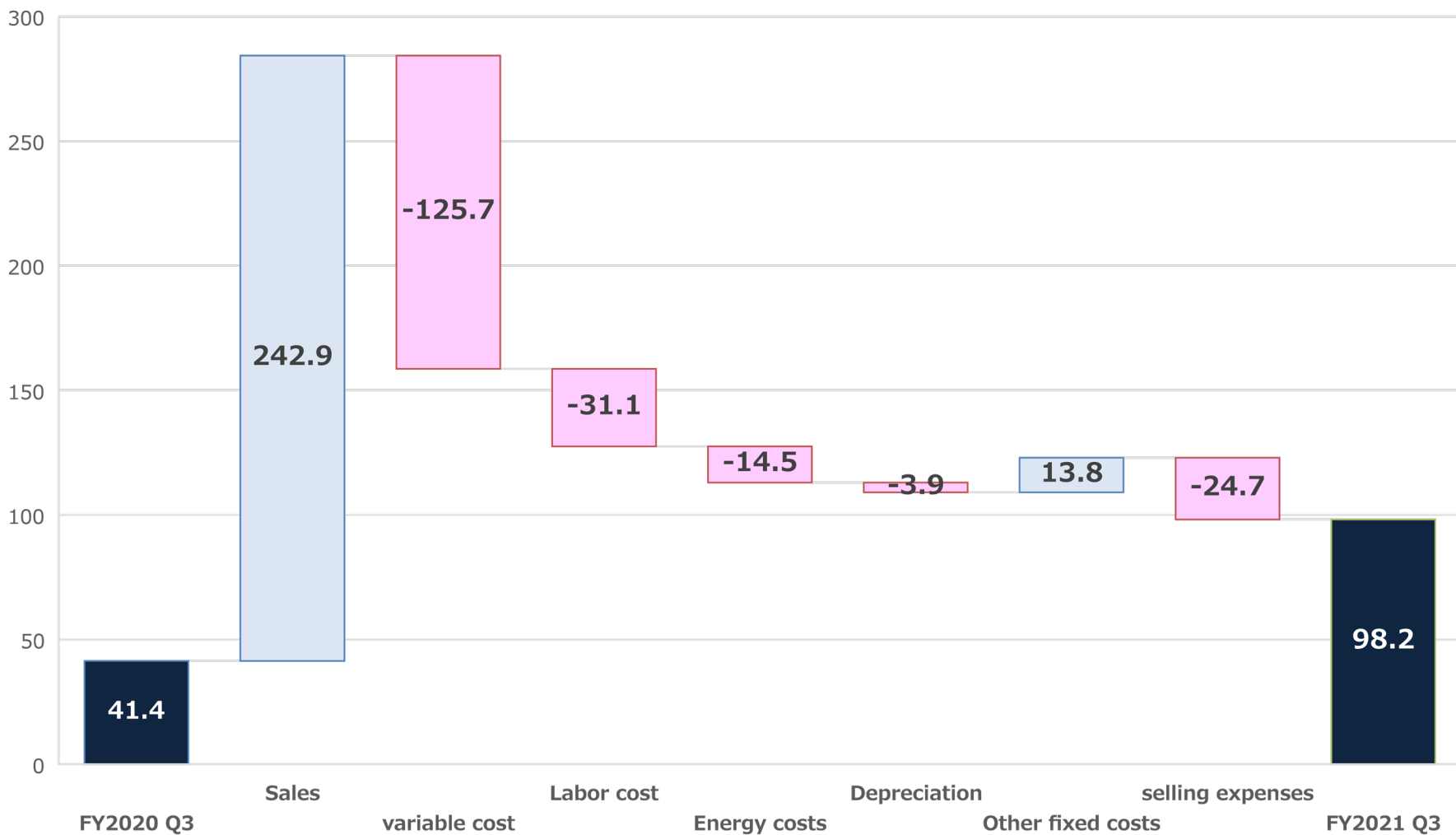
# Net Sales and Operating Income by Product Application

(100 million yen)

|                                 | FY2020     |                    | FY2021       |                    | Year-on-Year        |                     |
|---------------------------------|------------|--------------------|--------------|--------------------|---------------------|---------------------|
|                                 | Net Sales  | Operating income % | Net Sales    | Operating income % | Net Sales           | Operating income %  |
| Automotive                      | <b>368</b> | <b>21</b><br>5.7%  | <b>538</b>   | <b>50</b><br>9.3%  | <b>170</b><br>46.2% | <b>29</b><br>138.1% |
| Smartphone/<br>Tablet           | <b>206</b> | <b>14</b><br>6.8%  | <b>243</b>   | <b>30</b><br>12.3% | <b>37</b><br>18.0%  | <b>16</b><br>114.3% |
| AI appliances/<br>IoT/Amusement | <b>77</b>  | <b>5</b><br>6.5%   | <b>73</b>    | <b>9</b><br>12.3%  | <b>-4</b><br>-5.2%  | <b>4</b><br>80.0%   |
| Other Products                  | <b>120</b> | <b>2</b><br>1.7%   | <b>157</b>   | <b>9</b><br>5.7%   | <b>37</b><br>30.8%  | <b>7</b><br>350.0%  |
| EMS                             | <b>86</b>  | <b>-1</b><br>-1.2% | <b>89</b>    | <b>0</b><br>0.0%   | <b>3</b><br>3.5%    | <b>1</b><br>-       |
| <b>Total</b>                    | <b>857</b> | <b>41</b><br>4.8%  | <b>1,100</b> | <b>98</b><br>8.9%  | <b>243</b><br>28.3% | <b>57</b><br>137.2% |

# Analysis of operating profit change FY20Q3→FY21Q3

(100 million yen)

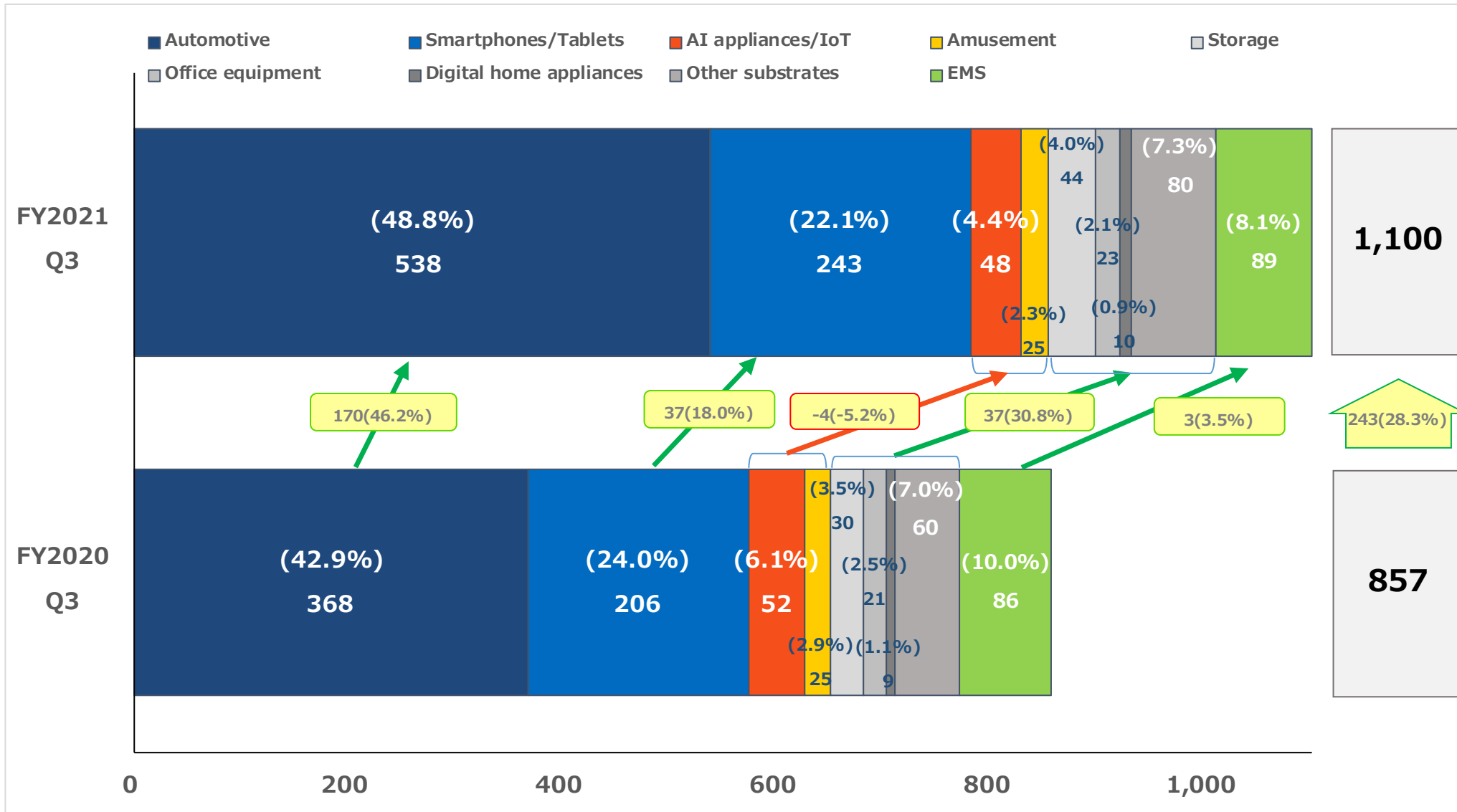


FX: JPY105.53/USD

FX: JPY111.47/USD

# Net Sales by Product Application

(100 million yen)



# Net Sales by Product Specification

(100 million yen)

