

FY2020 Financial Results Briefing

May 20, 2021



MEIKO ELECTRONICS CO., LTD.
(Securities Identification Code: 6787)

This presentation contains forward-looking statements concerning Meiko Group's future plans, strategies and performance. However, Meiko does not publish this presentation as a disclosure document based on the Financial Instruments and Exchange Act of Japan.

These forward-looking statements are not historical facts, rather they represent assumptions and beliefs based on comprehensive data currently available.

Furthermore, the Printed Circuit Board business is subject to a number of risks and uncertainties that relate to raw material price, conditions of customers' market, technological trends, change of foreign exchange, change of tax rules and regulations, disasters, international conflicts and other factors. Meiko therefore wishes to caution that actual results may differ materially from our expectations.

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FY2020 Results

2

FY2021 Forecast

3

**Medium-Term
Production Strategy**

FY2020 Financial Results - Consolidated

(100 million yen)

	FY2019	FY2020	Year-on-Year	
	(Apr. 2019-Mar. 2020)	(Apr. 2020-Mar. 2021)	Diff.	%
Net Sales	1,155	1,193	38	3.3%
Operating Income	52 4.5%	67 5.6%	15	28.3%
Ordinary Income	48 4.2%	57 4.8%	9	19.0%
Net Income	26 2.2%	46 3.9%	20	79.4%
Average exchange rate (Yen/USD)	108.93	105.93		
Dividend per share	30Yen	20Yen		

Quarterly Net Sales and Operating Income

(100 million yen)

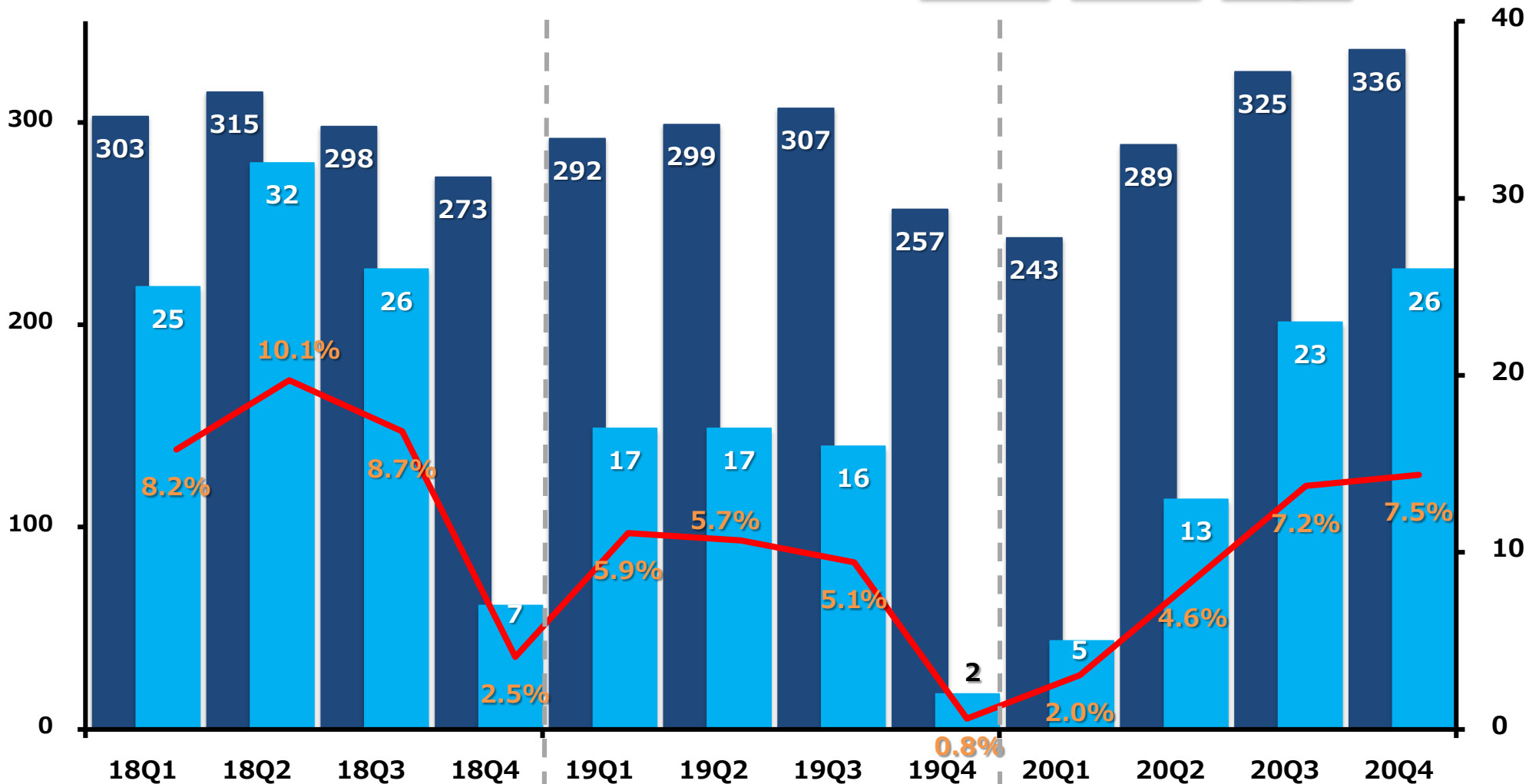
Net Sales

Net Sales

Operating Income

Operating Income Margin

Operating Income



Net Sales and Operating Income by Product Application

(100 million yen)

	FY2019		FY2020		Year-on-Year	
	Net Sales	Operating Income (%)	Net Sales	Operating Income (%)	Net Sales	Operating Income (%)
Automotive	534	29 5.4%	523	36 6.9%	-11 -2.1%	7 24.1%
Smartphone Tablet	249	18 7.2%	288	21 7.3%	39 15.7%	3 16.7%
AI · IoT · Amusement	86	7 8.1%	103	8 7.8%	17 19.8%	1 14.3%
Other Products	190	-2 -1.1%	163	2 1.2%	-27 -14.2%	4 200.0%
EMS	96	0 0.0%	116	0 0.0%	20 20.8%	0 -
Total	1,155	52 4.5%	1,193	67 5.6%	38 3.3%	15 28.3%

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FY2021 Forecast

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**Medium-Term
Production Strategy**

FY2021 Forecast - Consolidated

(100 million yen)

	FY2020 (Apr. 2020-Mar. 2021) Results	FY2021 (Apr. 2020-Mar. 2021) Forecast	Year-on-Year	
			Diff.	%
Net Sales	1,193	1,350	157	13.2%
Operating Income	67 5.6%	95 7.0%	28	42.7%
Ordinary Income	57 4.8%	87 6.4%	30	52.7%
Net Income	46 3.9%	75 5.6%	29	61.6%
Average exchange rate (Yen/USD)	105.93	108.00		
Dividend per share	20Yen	40Yen		
Self-capital ratio	28.5%	32%		
Interest-bearing debt to net sales	56.5%	44%		
EPS	177.33Yen	288Yen		

FY2021 Forecast by Product Application

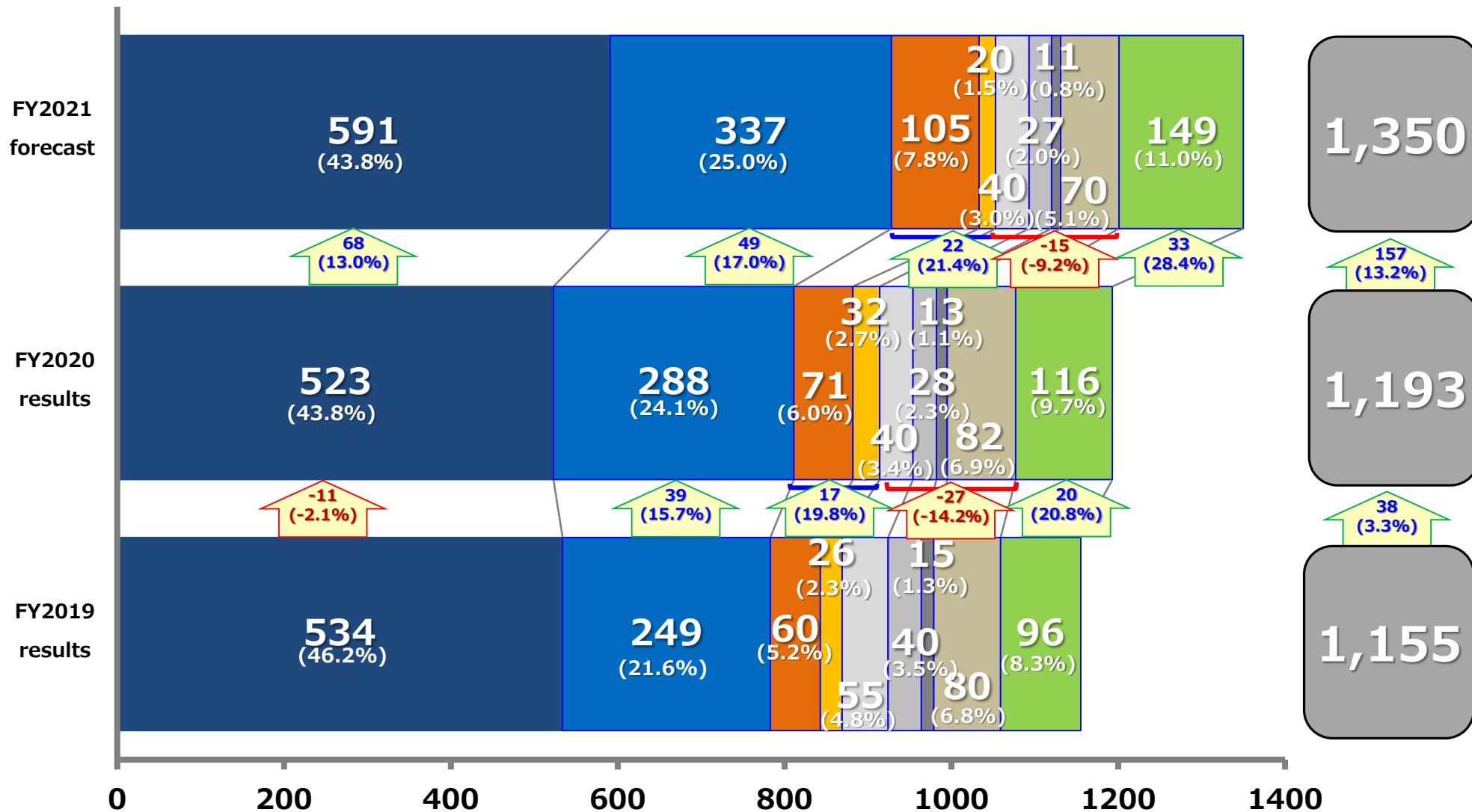
(100 million yen)

	FY2020 Results		FY2021 Forecast		Year-on-Year	
	Net Sales	Operating Income (%)	Net Sales	Operating Income (%)	Net Sales	Operating Income (%)
Automotive	523	36 6.9%	591	38 6.4%	68 13.0%	2 5.6%
Smartphone Tablet	288	21 7.3%	337	34 10.1%	49 17.0%	13 61.9%
AI · IoT Amusement	103	8 7.8%	125	13 10.4%	22 21.4%	5 62.5%
Other Products	163	2 1.2%	148	9 6.1%	-15 -9.2%	7 350.0%
EMS	116	0 0.0%	149	1 0.7%	33 28.4%	1 -
Total	1,193	67 5.6%	1,350	95 7.0%	157 13.2%	28 42.7%

Sales Forecast by Product Application

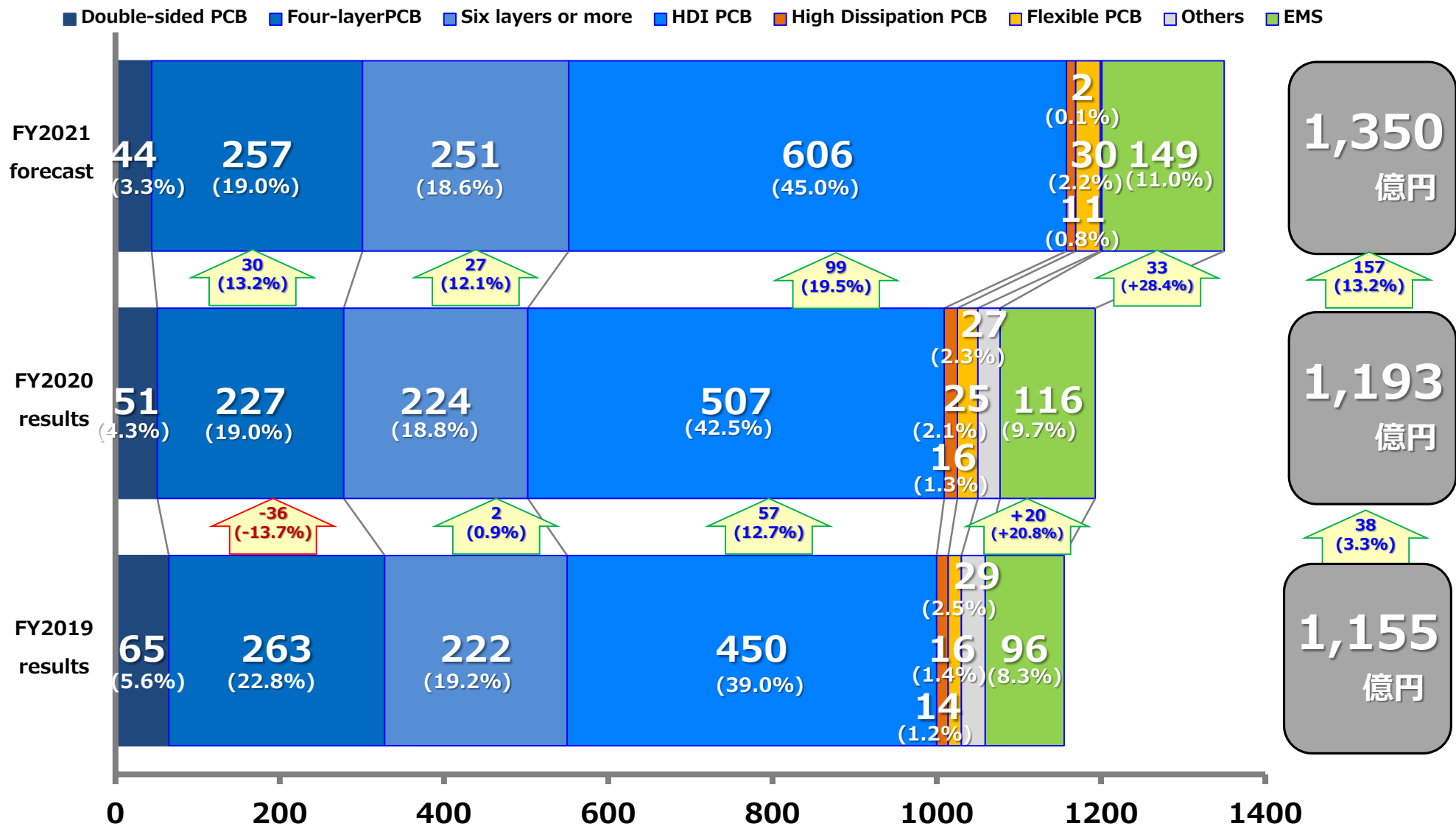
(100 million yen)

Automotive Smartphones AI · IoT Amusement Storage Office equipment Digital home appliances Others EMS



Sales Forecast by Product Specification

(100 million yen)



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FY2020 Results

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FY2021 Forecast

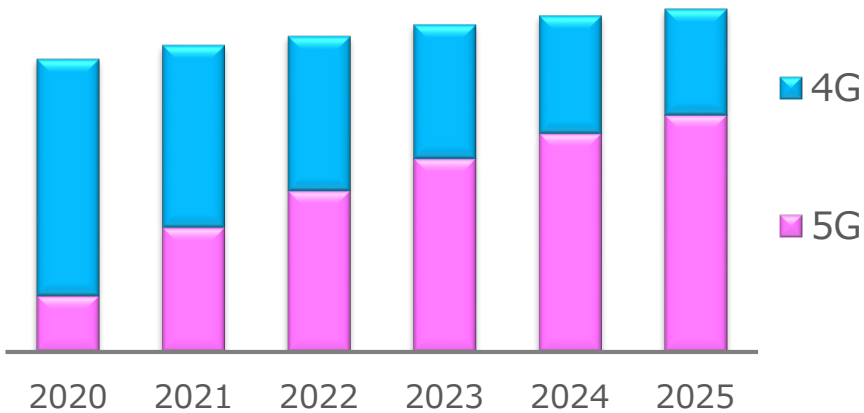
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**Medium-Term
Production Strategy**

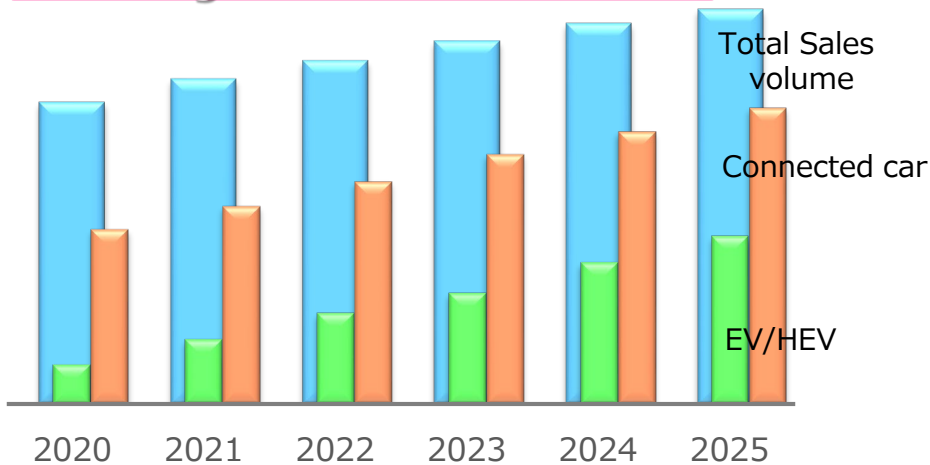
PCB Market Forecast

DX boosts PCB market expansion for high-speed communication

Smartphone Sales

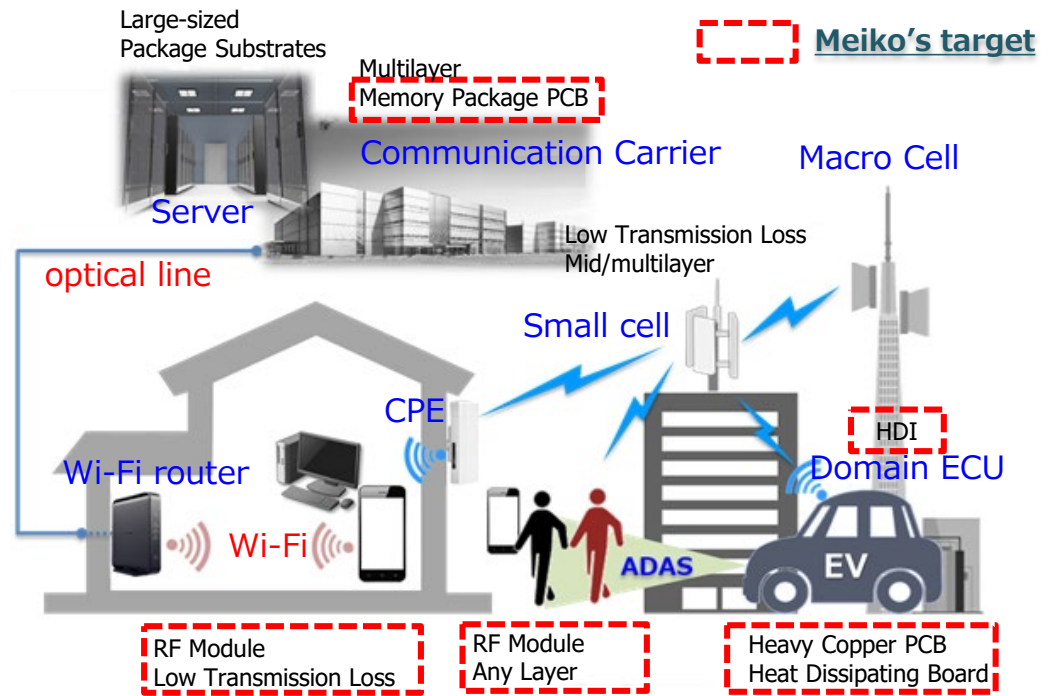


Light Vehicle Sales



Source : Edited Fuji Chimera Data

Expected growth drivers for PCB market

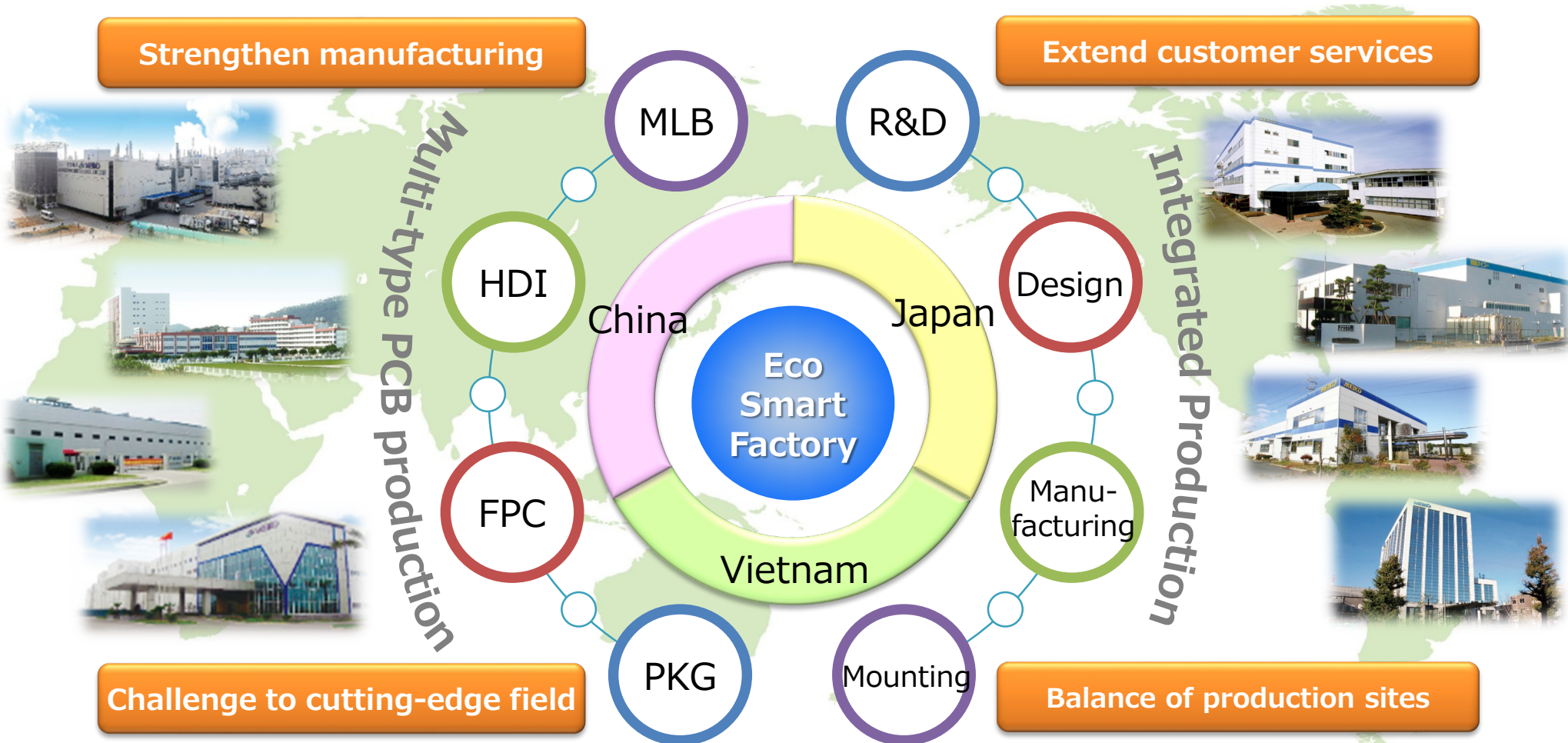


✓ Smartphone: Growing demand of module PCB along with the shift to 5G

✓ Automotive: Accelerating high-end PCB due to vehicle electrification and autonomous driving

Medium-Term Production Strategy

Meiko will accelerate its improvement and strengthening efforts for manufacturing, challenging the cutting-edge fields and expanding the products portfolio, aiming for stable supply to customers and extension of services based on the expertise to meet customer's requirements.



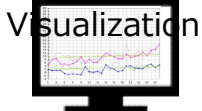
Manufacturing Improvement Plan

《Highest Productivity》

Robotization



IoT, AI utilization



Logistics automation



Online, Inline

《Disaster Control》



Camera



Sensing



Disaster Control Center in Vietnam



- IoT utilization
- Internal audit enhancement

Automation

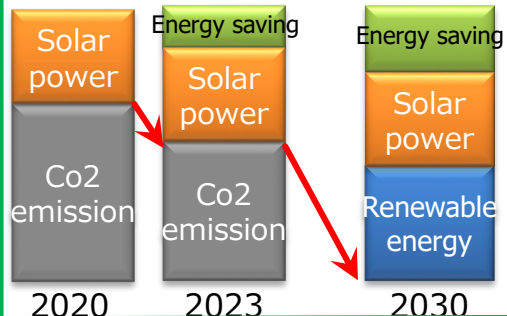
Eco Smart Factory



Environment

《CO2 reduction and resource recycling》

CO2 zero emission plan for pilot plant in Japan



Au/Pd collection



Recycle of copper waste materials

Disaster Control

Highest productivity

High quality

CO2 Zero emission

Loss reduction

Zero disaster

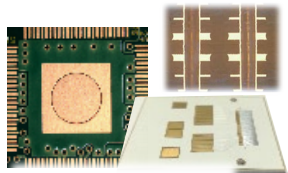
Capacity Expansion of Production site

Becoming the global PCB leader in module substrates in addition to automotive and smartphone business

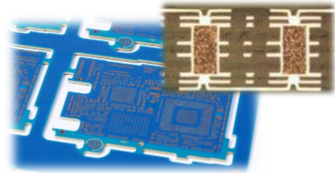
Core Business - PCB

Automotive

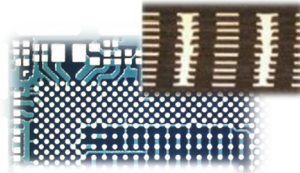
Smartphone



Heat Dissipation



HDI



Any Layer



New Core Business

Module

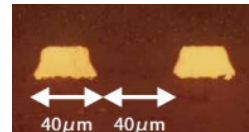


Memory/Sensor

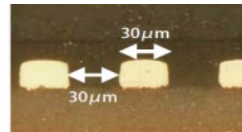


RF/Antenna

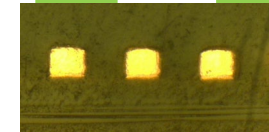
Plan for module production capacity expansion



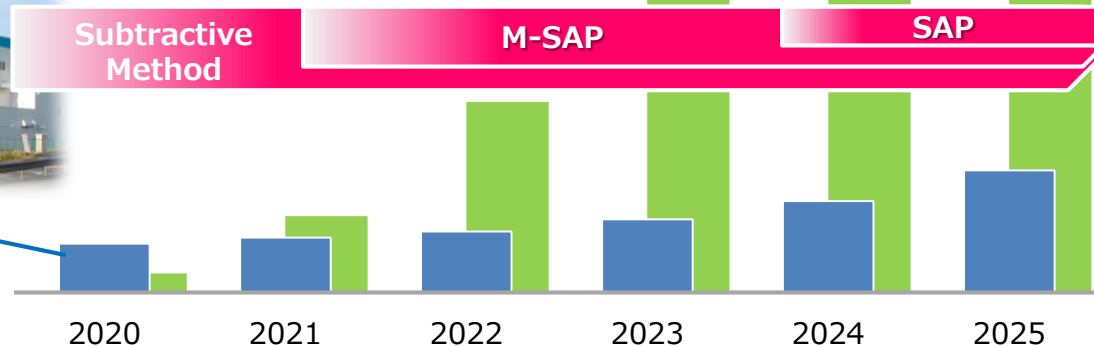
Subtractive Method



M-SAP



SAP



Ishinomaki Factory in Japan

Vietnam Plant #3



CAPEX Highlights

(100 million yen)

Strategic investment area:

Cutting-edge products for Automotive, Smartphone and 5G/Module products

